# Chittlehamholt Village Shop 

Profit and Loss

June 2022 - May 2023

|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | JUN 2022 - MAY 2023 | JUN 2021 - MAY 2022 (PY) | CHANGE | \% CHANGE |
| Income |  |  |  |  |
| 4810 Shop Sales | 48,679.41 | 42,813.42 | 5,865.99 | 13.70129\% |
| 4820 Stamps sold | 2,075.91 | 2,591.62 | -515.71 | -19.89914\% |
| Total Income | £50,755.32 | £45,405.04 | £5,350.28 | 11.78345\% |
| Cost of Sales |  |  |  |  |
| 5010 Shop COS |  |  |  |  |
| 5011 Stock Purchased | 42,680.49 | 35,715.75 | 6,964.74 | 19.50047\% |
| 5019 Stock Movement | -1,603.20 | -490.51 | -1,112.69 | -226.84349\% |
| Total 5010 Shop COS | 41,077.29 | 35,225.24 | 5,852.05 | 16.61323\% |
| 5020 Stamp COS |  |  |  |  |
| 5021 Stamps Purchased | 1,947.50 | 2,018.51 | -71.01 | -3.51794\% |
| 5029 Stock Movement | 36.06 | 325.74 | -289.68 | -88.92982\% |
| Total 5020 Stamp COS | 1,983.56 | 2,344.25 | -360.69 | -15.38616\% |
| 5100 Packaging Materials | 80.29 | 43.19 | 37.10 | 85.89951\% |
| 5200 Shipping, Freight and Delivery - COS | 71.00 |  | 71.00 |  |
| Total Cost of Sales | £43,212.14 | £37,612.68 | £5,599.46 | 14.88716\% |
| GROSS PROFIT | £7,543.18 | £7,792.36 | £-249.18 | -3.19775\% |
| Expenses |  |  |  |  |
| 6170 Computer and Internet Expenses | 667.00 | 528.93 | 138.07 | 26.10364\% |
| 6240 Depreciation Expense | 3,452.00 | 3,223.00 | 229.00 | 7.10518\% |
| 6250 Dues and Subscriptions | 235.00 | 235.00 | 0.00 | 0.00\% |
| 6260 Equipment Rental | 228.00 | 228.00 | 0.00 | 0.00\% |
| 6270 Room hire | 62.50 |  | 62.50 |  |
| 6280 Mail Collection Services | 825.00 | 787.00 | 38.00 | 4.82846\% |
| 6330 Insurance Expense | 559.40 | 518.91 | 40.49 | 7.80289\% |
| 6470 Miscellaneous Expense | 56.50 |  | 56.50 |  |
| 6491 Cleaning |  | 3.30 | -3.30 | -100.00\% |
| 6492 Stationery | 30.06 | 2.50 | 27.56 | 1,102.40\% |
| 6493 Supplies | 92.34 | 168.42 | -76.08 | -45.17278\% |
| 6494 Consumables |  | 68.96 | -68.96 | -100.00\% |
| 6710 Rent and Rates | 500.00 | 500.00 | 0.00 | 0.00\% |
| 6720 Repairs and Maintenance | 740.83 | 88.50 | 652.33 | 737.09605\% |
| 6770 Volunteer Expenses | 116.66 |  | 116.66 |  |
| 6780 Small Tools and Equipment | 12.83 |  | 12.83 |  |
| 6810 Telephone | 345.36 | 293.86 | 51.50 | 17.52535\% |
| 6820 Electricity | 1,081.59 | 1,271.22 | -189.63 | -14.91717\% |
| 6860 Card Charges | 742.31 | 858.51 | -116.20 | -13.53508\% |
| 6870 Bank Charges | 114.28 | 37.18 | 77.10 | 207.36955\% |
| Total Expenses | £9,861.66 | £8,813.29 | £1,048.37 | 11.89533\% |
| NET OPERATING INCOME | £-2,318.48 | £-1,020.93 | £-1,297.55 | -127.0949\% |
| Other Income |  |  |  |  |
| 7000 Donations | 25.00 | 417.00 | -392.00 | -94.0048\% |
| 7010 Fund Raising | 97.00 | 135.00 | -38.00 | -28.14815\% |
| 7020 FIT Payments | 535.35 | 484.00 | 51.35 | 10.6095\% |

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|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | JUN 2022 - MAY 2023 | JUN 2021 - MAY 2022 (PY) | CHANGE | \% CHANGE |
| 7050 Grants | 1,228.00 | 730.00 | 498.00 | 68.21918\% |
| 7060 Other Misc Income | 150.00 | 150.00 | 0.00 | 0.00\% |
| Total Other Income | £2,035.35 | £1,916.00 | £119.35 | 6.22912\% |
| Other Expenses |  |  |  |  |
| 8000 Grants \& Donations | 234.30 |  | 234.30 |  |
| 8100 P/L on disposal of fixed assets | 151.67 |  | 151.67 |  |
| Total Other Expenses | £385.97 | £0.00 | £385.97 | 0.00\% |
| NET OTHER INCOME | £1,649.38 | £1,916.00 | £-266.62 | -13.91545\% |
| NET INCOME | £-669.10 | £895.07 | £-1,564.17 | -174.75393\% |

# Chittlehamholt Village Shop 

## Balance Sheet

As of May 31, 2023

|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | AS OF MAY 31, 2023 | AS OF MAY 31, 2022 (PY) | CHANGE | \% CHANGE |
| Fixed Asset |  |  |  |  |
| Tangible assets |  |  |  |  |
| 1500 Buildings |  |  |  |  |
| 1501 Buildings - Cost | 40,516.77 | 40,516.77 | 0.00 | 0.00\% |
| 1502 Building - Depn | -21,480.00 | -19,455.00 | -2,025.00 | -10.40864\% |
| Total 1500 Buildings | 19,036.77 | 21,061.77 | -2,025.00 | -9.61458\% |
| 1520 Furniture and Fixtures |  |  |  |  |
| 1521 Furniture and Fixtures - Cost | 26,044.79 | 24,921.95 | 1,122.84 | 4.50543\% |
| 1522 Furniture and Fixtures - Depn | -21,556.97 | -21,263.30 | -293.67 | -1.38111\% |
| Total 1520 Furniture and Fixtures | 4,487.82 | 3,658.65 | 829.17 | 22.66328\% |
| Total Tangible assets | £23,524.59 | £24,720.42 | £-1,195.83 | -4.83742\% |
| Non-Current Assets |  |  |  |  |
| 1870 Security Deposits Asset | 92.86 | 92.86 | 0.00 | 0.00\% |
| Total Non-Current Assets | £92.86 | £92.86 | £0.00 | 0.00\% |
| Total Fixed Asset | £23,617.45 | £24,813.28 | £-1,195.83 | -4.81931\% |
| Cash at bank and in hand |  |  |  |  |
| 1000 HSBC Current A/C | 22,778.53 | 23,876.49 | -1,097.96 | -4.5985\% |
| 1080 Undeposited Funds Account | 1,556.79 | 801.20 | 755.59 | 94.30729\% |
| 1090 Banking Control | 0.00 | 0.00 | 0.00 |  |
| Total Cash at bank and in hand | £24,335.32 | £24,677.69 | £-342.37 | -1.38737\% |
| Debtors |  |  |  |  |
| 1100 Accounts Receivable | 0.00 | 0.00 | 0.00 |  |
| Total Debtors | $£ 0.00$ | $£ 0.00$ | $£ 0.00$ | 0.00\% |
| Current Assets |  |  |  |  |
| 1200 Undeposited Funds | 0.00 | 0.00 | 0.00 |  |
| 1300 Prepaid Expenses | 320.00 | 0.00 | 320.00 |  |
| 1310 Insurance Claim | 0.00 | 0.00 | 0.00 |  |
| Total 1300 Prepaid Expenses | 320.00 | 0.00 | 320.00 |  |
| 1400 Stock |  |  |  |  |
| 1410 General | 6,161.42 | 4,558.22 | 1,603.20 | 35.17162\% |
| 1420 Stamps | 1,108.86 | 1,144.92 | -36.06 | -3.14957\% |
| Total 1400 Stock | 7,270.28 | 5,703.14 | 1,567.14 | 27.47855\% |
| Total Current Assets | £7,590.28 | £5,703.14 | £1,887.14 | 33.08949\% |
| NET CURRENT ASSETS | £ 31,925.60 | £ $30,380.83$ | £1,544.77 | 5.08469\% |
| Creditors: amounts falling due within one year |  |  |  |  |
| Trade Creditors |  |  |  |  |
| 2000 Accounts Payable | 5,980.59 | 3,627.96 | 2,352.63 | 64.84719\% |
| Total Trade Creditors | £5,980.59 | £3,627.96 | £2,352.63 | 64.84719\% |

## Chittlehamholt Village Shop

## Balance Sheet

As of May 31, 2023

|  | TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | AS OF MAY 31, 2023 | AS OF MAY 31, 2022 <br> (PY) | CHANGE | \% CHANGE |
| Current Liabilities |  |  |  |  |
| 2420 Accrued Expenses | 0.00 | 111.28 | -111.28 | -100.00\% |
| 2550 VAT Liability | -106.35 | -92.55 | -13.80 | -14.91086\% |
| 2559 HMRC VAT Suspense | 48.58 | 30.09 | 18.49 | 61.44899\% |
| 2580 Unearned or Deferred Revenue | 8,042.00 | 9,270.00 | -1,228.00 | -13.24703\% |
| Total Current Liabilities | £7,984.23 | £9,318.82 | $\begin{array}{r} £- \\ 1,334.59 \end{array}$ | -14.32145\% |
| Total Creditors: amounts falling due within one year | £13,964.82 | £12,946.78 | £1,018.04 | 7.86327\% |
| NET CURRENT ASSETS (LIABILITIES) | £17,960.78 | £17,434.05 | £526.73 | 3.02127\% |
| TOTAL ASSETS LESS CURRENT LIABILITIES | £41,578.23 | £42,247.33 | £-669.10 | -1.58377\% |
| Creditors: amounts falling due after more than one year |  |  |  |  |
| 2750 Member loans | 3,105.00 | 3,105.00 | 0.00 | 0.00\% |
| 2760 ICOF Ltd | 0.00 | 0.00 | 0.00 |  |
| Total Creditors: amounts falling due after more than one year | £3,105.00 | £3,105.00 | £0.00 | 0.00\% |
| TOTAL NET ASSETS (LIABILITIES) | £38,473.23 | £39,142.33 | £-669.10 | -1.7094\% |
| Capital and Reserves |  |  |  |  |
| 3000 Share Capital Account | 700.00 | 700.00 | 0.00 | 0.00\% |
| 3200 Retained Earnings | 38,442.33 | 37,547.26 | 895.07 | 2.38385\% |
| Profit for the year | -669.10 | 895.07 | -1,564.17 | - |
|  |  |  |  | 174.75393\% |
| Total Capital and Reserves | £38,473.23 | £39,142.33 | £-669.10 | -1.7094\% |

## Accounts 12 months to 31/05/23 - Comments

Shop sales were up $14 \%$ on the previous year but stamp sales were down $20 \%$. Overall total sales were $£ 50,755$, a $12 \%$ increase on the year to 31 May 2022 and the first time the shop sales have exceeded $£ 50,000$ in a fiscal year. Gross margins on shop sales were $15.6 \%$ down from $17.7 \%$ in the previous year. One reason for this is the increased sale of price marked items. These are promotional items with prices shown on the label and sold a lower price. Although the wholesaler sells these to the retailer at a lower price the margin is also lower and hence a lower profit. The gross margin on stamp sales was back to a more normal $4 \%$. In total the shop's gross profit (profit before expenses) was down £249 to $£ 7,543$.

Total expenses were up $£ 1,048$ (12\%) with increases in repairs and maintenance, computer \& internet costs, depreciation and volunteer expenses and reductions in electricity costs and card charges. Electricity costs are down due to the installation of the heat pump which has reduced our electricity usage and card costs are down due to the swich to SumUp and lower card charges.

Donations totalling £234 were made to support the Queen’s Jubilee celebration in June 2022, the village show in July 2022 and the village garden club.
£2491 was spent on new furniture and fixtures including the heat pump and a small display freezer to replace the large upright freezer that was very expensive to run. Both these capital additions were done to reduce our electricity usage and during this summer some months have shown a $50 \%$ reduction so both additions are proving to be effective.

Overall the accounts are showing a loss of $£ 669$ compared to a profit in the previous year of £895, but a lot of the expense is depreciation which is a non-cash item. When fixed assets are bought, their cost is charged to the P\&L over a number of years as depreciation. Looking at the balance sheet our net current assets have increased by $£ 527$. Net current assets are the total value of our bank, cash and stocks less the amount owed to creditors. Although the $\mathrm{P} \& \mathrm{~L}$ is showing a loss for the year in cash term the business is holding its own and is still in a healthy position.

